

6 Steps to Properly Plan a WALT DISNEP World Vacation



1. Select Trip Dates

Determine the best time for your guest to travel based on their unique want, needs, and lifestyle. User crowd calendars.

2. Get to Know Your Clients

Learn as much as you can about the travel party to help narrow down the many options ahead.

3. Choose Accommodations

Based on what you've learned about your guests and their budget, recommend hotel options that tick all the boxes. Providing 3 options is ideal.

4. Add Package Components

Suggest ticket types, dining, transportation, Memory Maker, and other vacation add-ons that will enhance your guests experience, increase their enjoyment, and your commission.

5. Anyone Celebrating?

Whether a special occasion or simply a family vacation, learn what is driving your guest to visit Walt Disney World. Use that info to help make it more magical.

6. Put it all together

Build a plan for your client that makes sense. Base in on park hours, and predicted crowd levels. Then plan dining FastPasses and other experiences. Keep in contact with your guest!

Remember

THE MAGIC BEGINS WITH YOU!

Communication is Key

✓ Treat the trip as if it were your own

✓ Keep up to date on refurbishments

✓ Keep watch for discounts that may apply